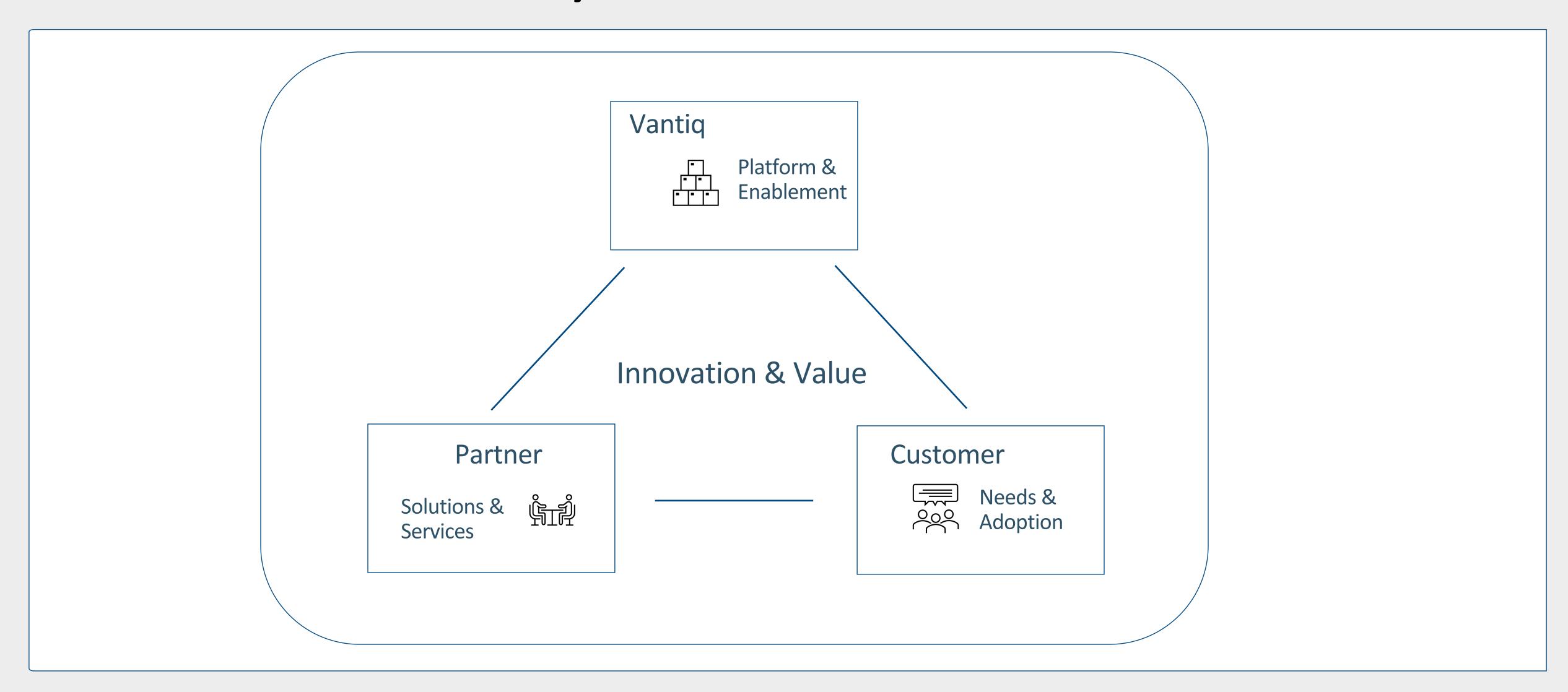
Partnering for Success

Tanya Quayyum

VP, Alliances and Enablement

October 2, 2025

A Collaborative Ecosystem



The Vantiq Partner Program

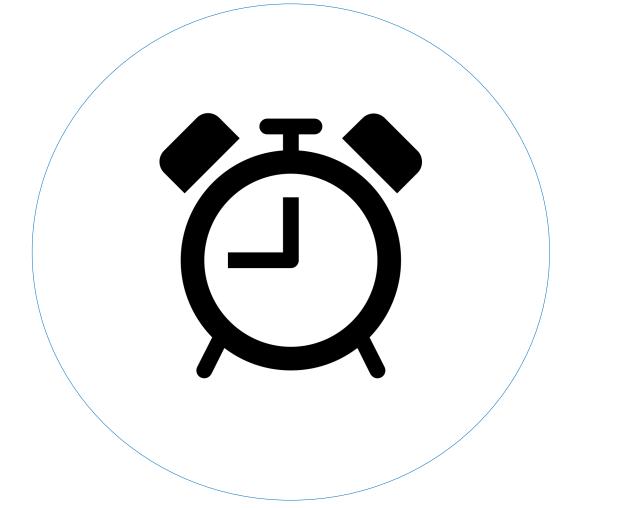


The Partnership that adapts to your strategy

- Define your Path to Innovation
- Select route for tomorrow's market
- Track and accelerate business together

Velocity Programs: Path to Innovation

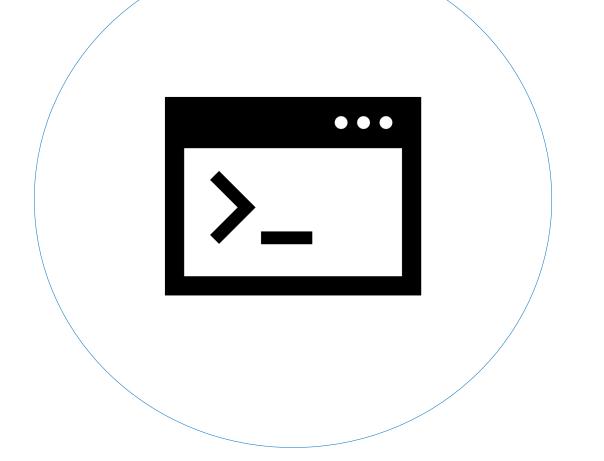
Jumpstart Navigator



Learn & Explore

- Academy
- Eval License

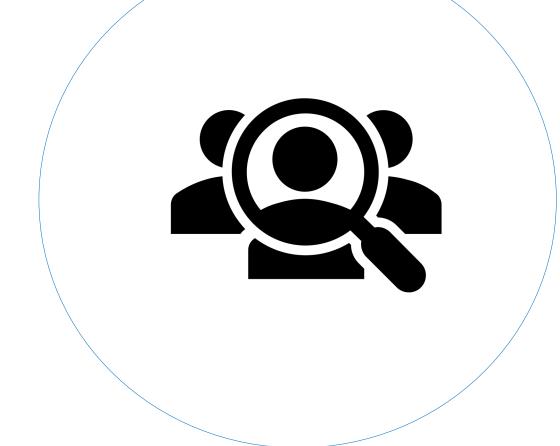
Innovation Lab Accelerator



Innovate & Build

- Use-case Workshops
- Developer Edition Licenses
- Design & Dev support

Customer Rapid Build

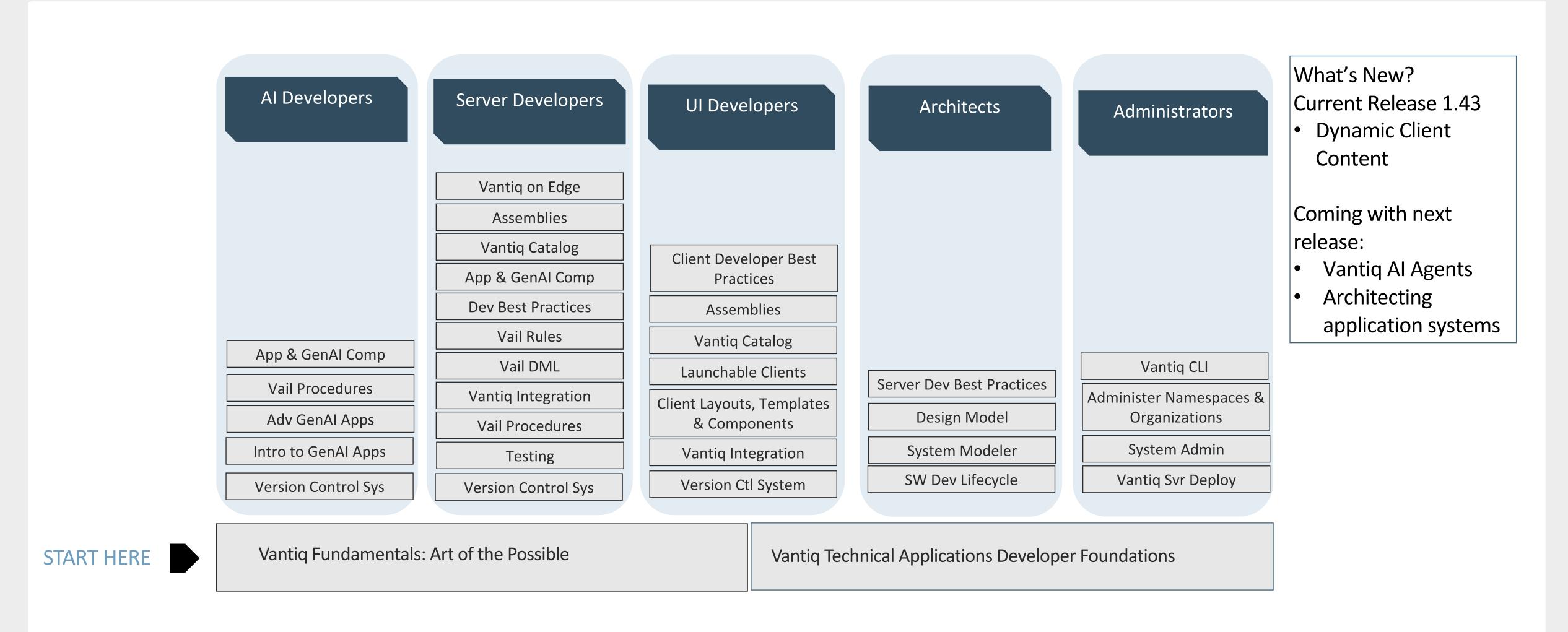


Validate & Deploy

- Prototype Build
- Customer POC
- Co-marketing

Vantiq Learning Academy

Role Based Learning Pathways https://community.vantiq.com/ondemand/



Joint Marketing Programs

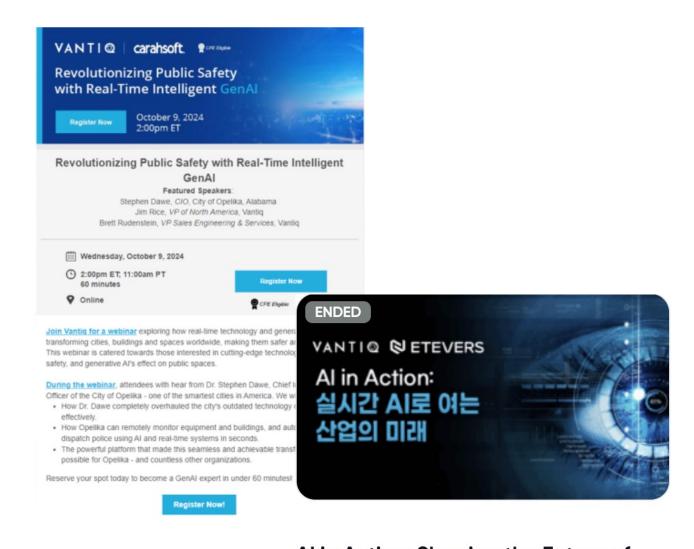
Announcements VANTIQ Vantiq and TransformativeMed Partnership Locks in Al Strategy Walnut Creek CA I September 8th 2025 VANTI@ ARG SY **VANTIQ NEWS** Vantiq and Tra Vantiq and Argosy Partners Join Forces to Unleash Real-Time Al Partnership Loc Across Southeast Asia Read now 7 Walnut Creek, CA | July 15th, 2025 C4i_{systems} VANTI @ Vantiq and C4i Systems Launch VANGUARD AIX, an All-in-One AI-**Powered Edge Solution Built for** Vantiq and Argosy Partners Join **High-Risk Environments** Unleash Real-Time Al Across Sou Walnut Creek, CA | March 26th, 2025 Asia Read now 7 Vantiq and C4i Systems Launch VANGUARD AIX, an All-in-One Al-Powered Edge Solution Built for High-Risk **Environments** Read now 7

Solution Collaterals

- Solution Briefs
- Customer Success Stories
- Testimonials & Videos



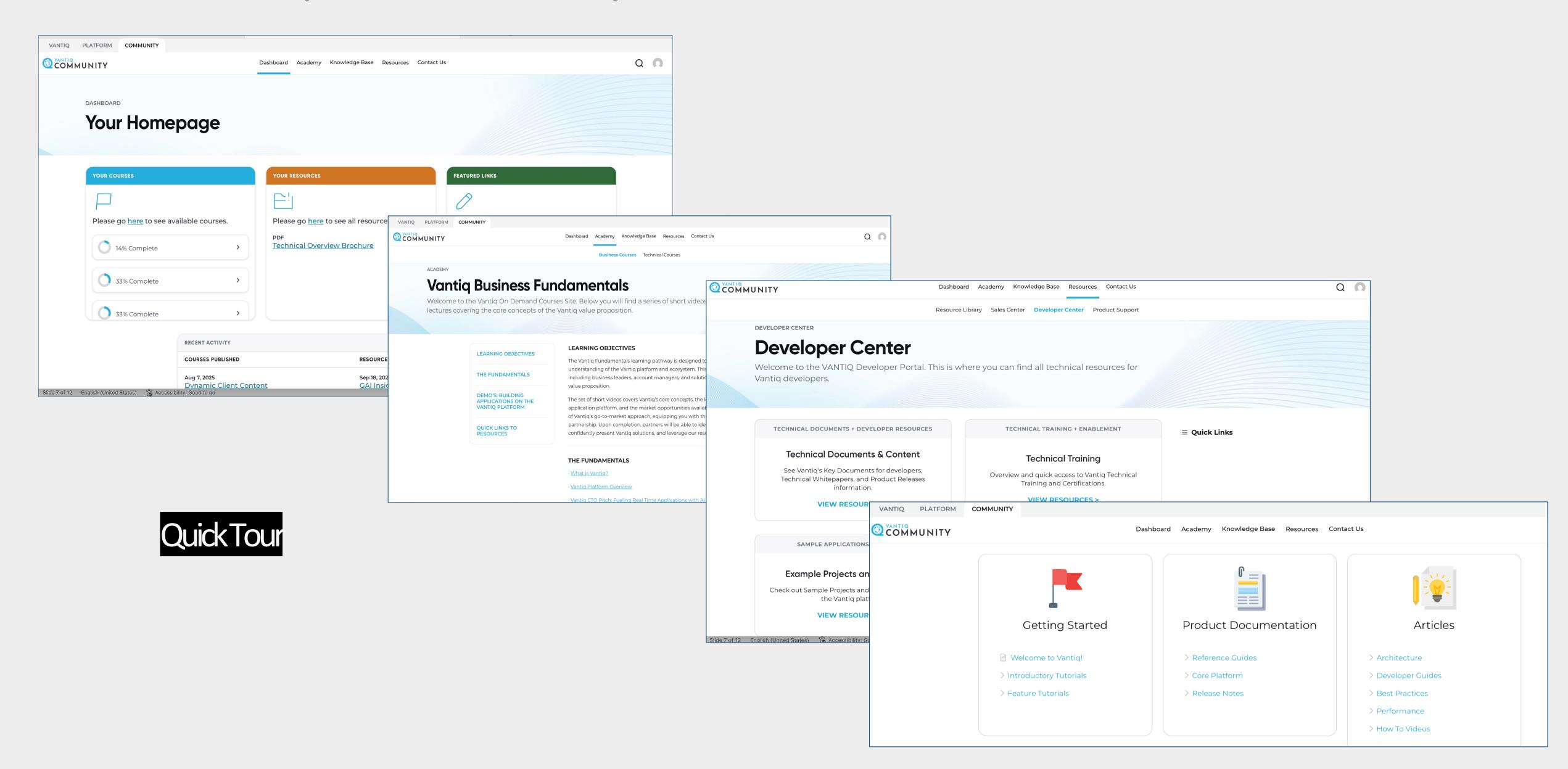
Events & Webinars



Seoul, South Korea

Al in Action: Shaping the Future of Industry with Real-Time Al Jul 2, 2025

The Vantiq Community Portal https://community.vantiq.com/



Next Steps

1

Build from Scratch
Technical Bootcamps
(Oct-Dec)

Nominate your technical teams

2

Vantiq Sales & Developer Center

Lookout for new co-sell assets; Developer tools, projects & frameworks

3

Use-case discovery & Solution Workshops

Schedule with your Vantiq Acct Leads